

Turn complex RFPs into winning proposals

- ✓ Find Opportunities
- ✓ Automate Compliance
- ✓ Win More Contracts

Discover opportunities, analyze RFPs, manage compliance, and create stronger government proposals — all in one platform built to help your team win more contracts.

CATEGORY

AI GovCon capture & proposal platform

DEPLOYMENT

Cloud SaaS (web)

BEST FOR

Small & mid-sized federal contractors

INTEGRATIONS

SAM.gov · GovWin · SharePoint

Why Proposal Connect

Up to 70%

Reduction in RFP review time

\$0 to start

Free forever, or a 1-month Professional trial

Minutes, not days

To analyze 200-page RFPs

Federal RFP windows are tight — median 24 days, 27% in two weeks or less — and 79% of proposal teams now use AI. Proposal Connect is built to win inside that window. — [State of GovCon 2026](#).

Capability Modules

✓ Opportunity Capture

Import and track federal opportunities from SAM.gov, GovWin IQ, and Government Navigator in one pipeline; capture plans and pursuit management.

✓ AI RFP Analysis

Extract Section L / M / C requirements, evaluation criteria, and key dates in minutes; auto-decompose every requirement into trackable rows.

✓ Go / No-Go Scoring

Weighted, disciplined bid decisions scored on fit and risk, with configurable decision trees and multi-stage gate reviews.

✓ Compliance Matrix

Auto-built, living matrix — every “shall” requirement gets its own tracked row and status; validated at each review.

✓ AI Proposal Generation

Multi-agent writer drafts compliant sections against your content library and the live solicitation, with per-section regeneration.

✓ Agentic Form-Fill

AI auto-fills federal proposal forms (e.g., SF-1449) from your data; parse, fill, review, and e-sign via DocuSeal.

✓ Gate Reviews & Collaboration

Multi-reviewer approvals with real-time co-editing (Tiptap/Yjs) and version history on one source of truth.

✓ Content Library & Knowledge Base

Past performance, resumes, and capability narratives with tagging and AI vector retrieval — surfaced in seconds.

✓ Built-in CRM

Agencies, partners, contacts, leads, and pipeline managed in one place, tied to your pursuits.

AI & Technical Specifications

AI MODELS

Google Gemini 2.5 and OpenAI GPT-4o, plus additional open-model providers for flexibility

MODEL CHOICE

Per-workflow model selection; per-account provider governance (Gemini or OpenAI)

ACCESS CONTROL

Role-based access control (RBAC) — permissions per module and team member

SAFE AI

Your proprietary content is used only to serve your account

AI AGENTS

20+ specialized LangGraph agents (capture, analysis, writing, compliance, forms, scoring)

ARCHITECTURE

Multi-tenant cloud SaaS, U.S.-hosted, with strict per-account isolation (row-level security)

SECURITY

TLS encryption in transit; full audit trail across the lifecycle; keys stored server-side

DELIVERY

Web application — no local install required

Native Integrations

OPPORTUNITY INTEL

SAM.gov · GovWin IQ (Deltek) · Government Navigator · USAspending.gov

DOCUMENTS & STORAGE

SharePoint · Microsoft 365 (Outlook email)

E-SIGNATURE

DocuSeal

EXPORT & BILLING

DOCX · PDF · Stripe

Who It's For

PRIMARY

Small & mid-sized federal contractors (<500 employees)

SET-ASIDES

SDVOSB · 8(a) · WOSB · HUBZone

ROLES

Capture & BD, proposal managers, writers, pricing leads

ALSO SERVES

State & local (SLED), SBIR/STTR, and grant teams

Plans & Pricing

	Basic	Starter	Professional ★ MOST POPULAR	Enterprise
Best for	Free forever	Small teams	Most popular	Medium-large orgs
Price	\$0	\$499/mo	\$1,999/mo	\$2,999/mo
Solicitations	3	10	50	200
Proposals	—	2	10	24
Team members	2	1	5	Unlimited
Analyses	5	30	100	300
Gate reviews	—	10	50	300
Compliance matrix	—	—	60	100
AI analysis, chat & generation	—	✓	✓	✓
CRM	—	—	✓	✓
SAM.gov integration	—	✓	✓	✓
GovWin IQ integration	—	—	✓	✓
Multi-account (sub-accounts)	—	—	—	✓
API access	—	—	—	✓

Save 10% with annual billing · 1-month free trial on paid plans · No credit card required to start · Prices in USD

Start Today

Get the free version, or start a 1-month trial of the Professional plan.

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